MANNA FUND 2022 ANNUAL REPORT

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INCOME + EXPENSES

2022 INCOME

2021-2022 Comparison:

• \$1.2mm vs \$1.2mm

2023 Projected:

• \$1.2mm vs \$1.5mm



OTHER EXPENSES \$46,857 (INSURANCE, MARKETING & LICENSES)

2022 EXPENSES

Staff salaries:

\$ 970,949

Office expenses:

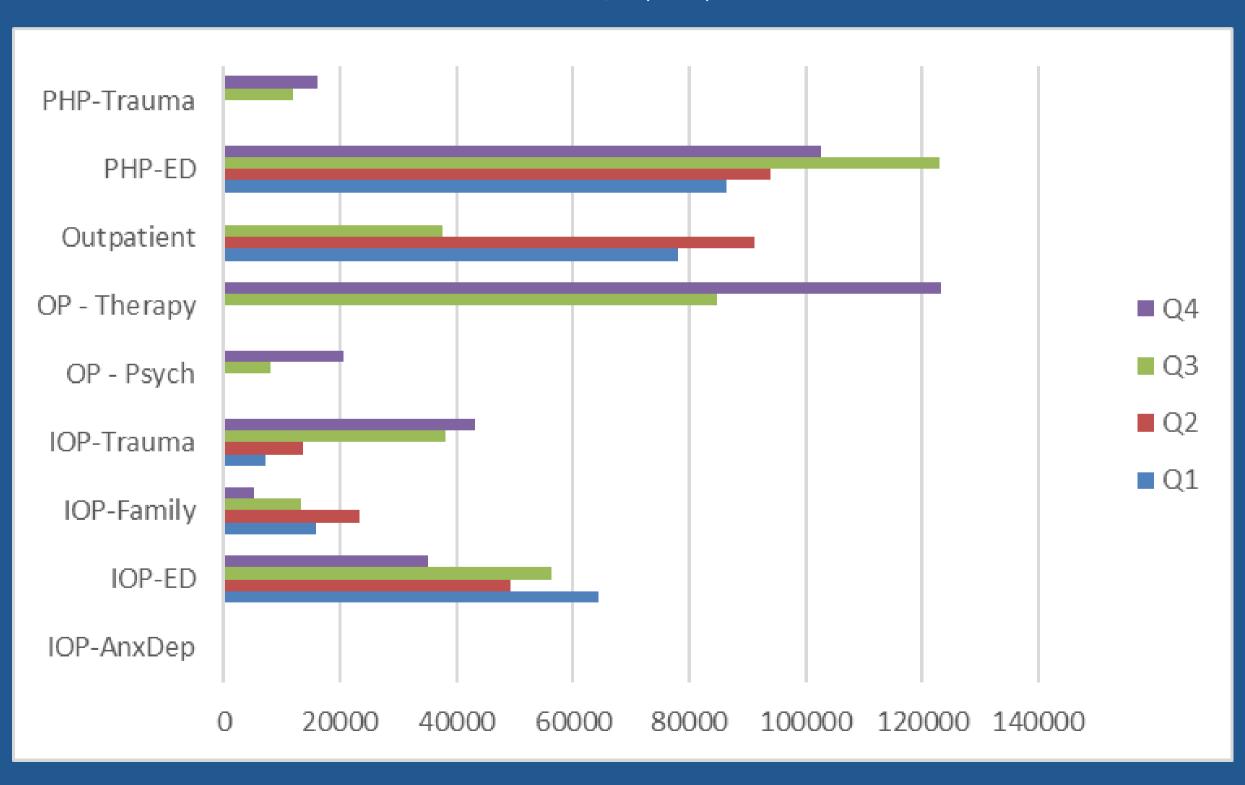
\$ 173,268





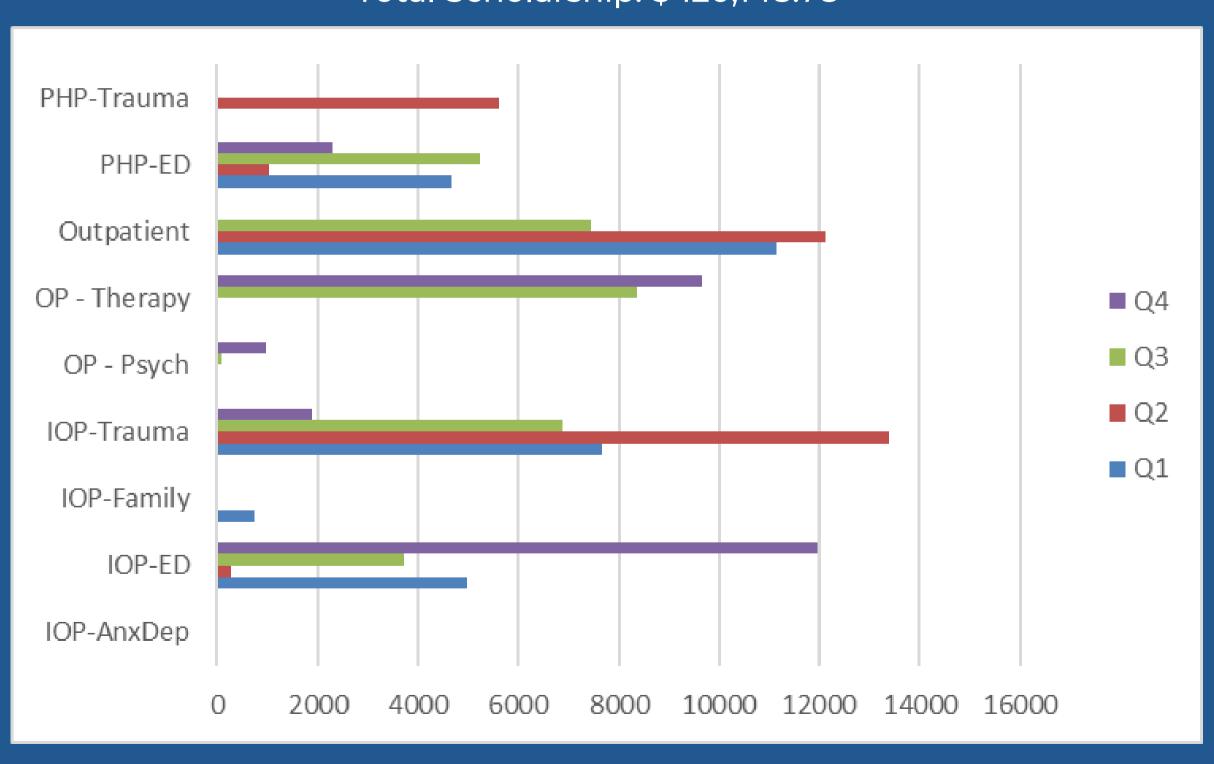
INCOME BY PROGRAM - MONTHLY



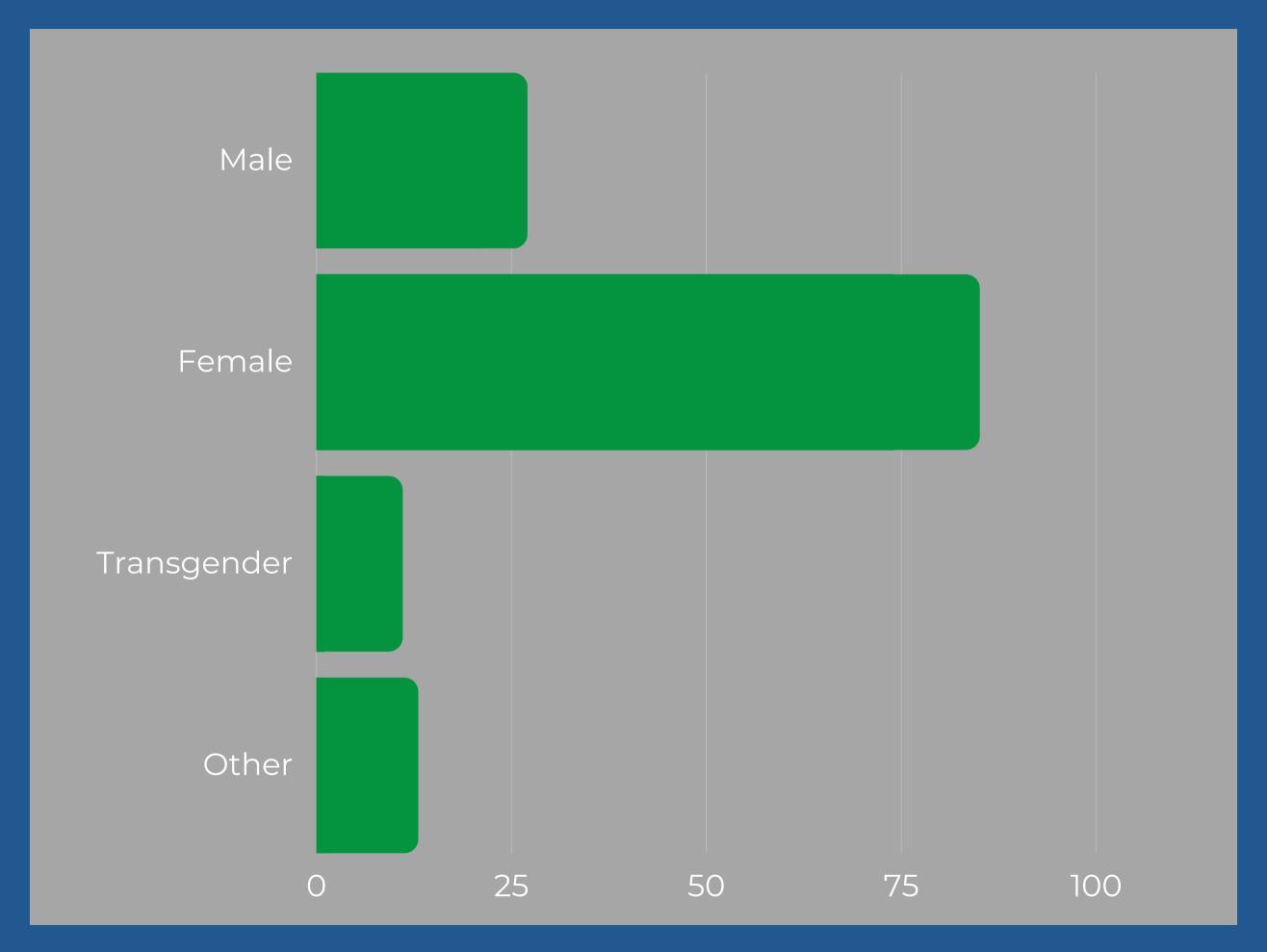


SCHOLARSHIPS BY PROGRAM - MONTHLY

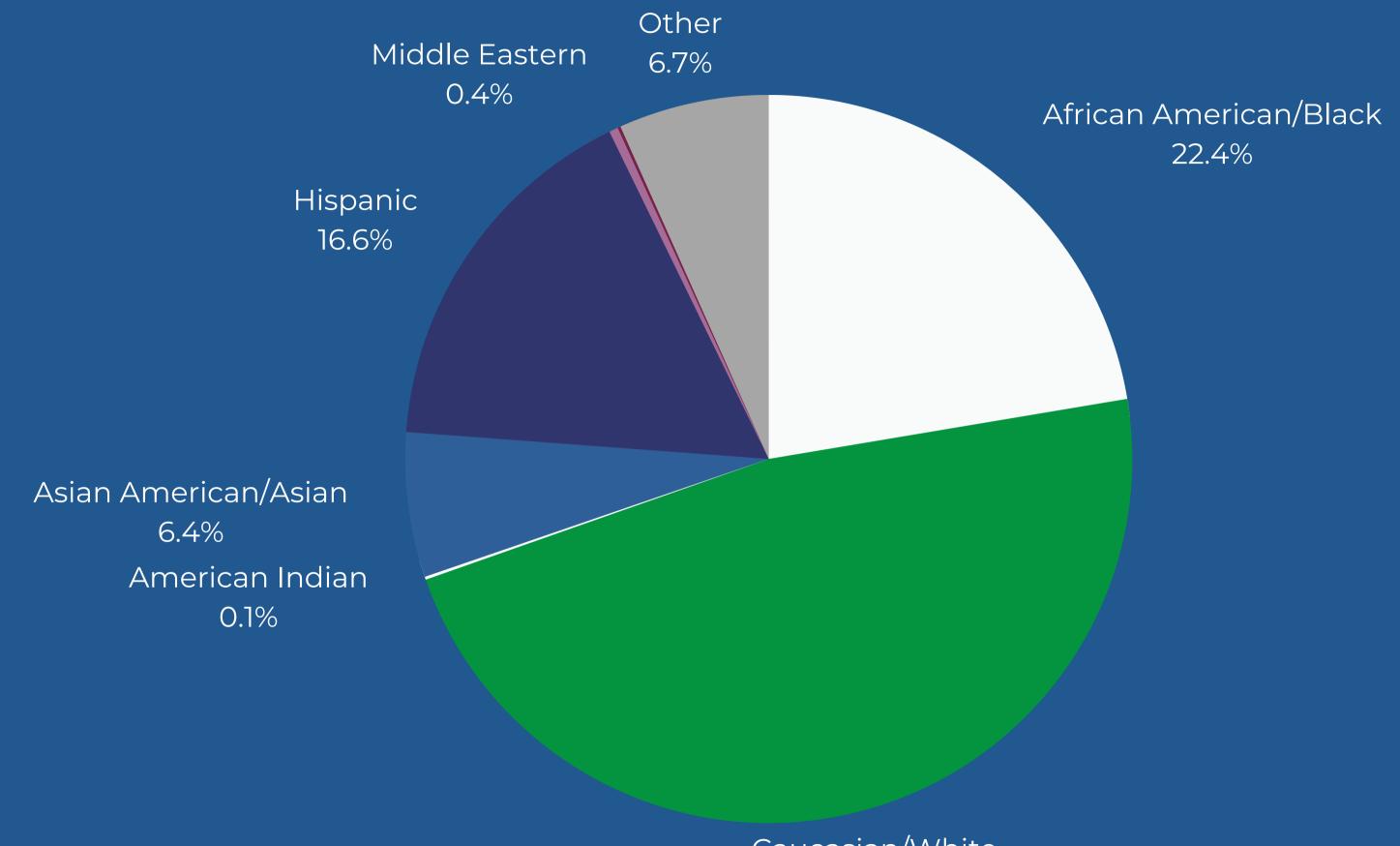




GENDER OF CLIENTS



ETHNICITY OF CLIENTS



Caucasian/White 47.3%

County	Clients Seen
Banks	9
Barrow	33
Bartow	1
Bibb	1
Butts	3
Carrol	1
Catoosa	1
Chatooga	1
Cherokee	6
Clarke	10
Clayton	3
Cobb	44
Columbia	1
Coweta	4
Crisp	1
Dawson	3
Dekalb	43
Dougherty	1
Douglas	1
Fannin	1
Fayette	1
Floyd	1
Forsyth	30
Franklin	1
Fulton	94
Glynn	2
Gwinnett	921
Habersham	3
Hall	58
Hart	1
Henry	6
Houston	1
Jackson	30
Madison	1
Newton	7
Oconee	3
Paulding	6
Pike	1
Richmond	2
Rockdale	2
Spalding	8
Stephens	15
Walton	47
White	4

CLIENT DEMOGRAPHICS BY COUNTY

TOTAL CLIENTS SEEN IN 2022:1413



City	Clients Seen	Homer	2
Acworth	7	Hoschton	14
Albany	1	Jackson	3
Alpharetta	29	Jefferson	10
Athens	10	Johns Creek	2
Atlanta	56	Kennesaw	8
Auburn	13	Lavonia	1
Augusta	2	Lawrenceville	408
Austell	1	Lilburn	82
Ball Ground	1	Lithonia	4
Bethlehem	7	Locust Grove	1
Bishop	1	Loganville	40
Bonaire	1	Lula	4
Bowersville	1	Mableton	2
Braselton	6	Macon	1
Brookhaven	1	Marietta	18
Buford	97	Martin	12
Canton	2	Martin	3
Carrollton	1	Maysville	1
Cartersville	1	McDonough	1
Clarkston	2	Menlo	1
Cleveland	4	Mineral Bluff	1
Colbert	1	Monroe	7
Commerce	2	Morrow	1
Conyers	2	Newnan	3
Cordele	1	Norcross	37
Cornelia	3	Oakwood	2
Covington	6	Oxford	1
Cumming	30	Peachtree City	1
Dacula	46	Peachtree Corners	2
Dallas	5	Pendergrass	4
Dawsonville	3	Powder Springs	3
Decatur	17	Rex	1
Doraville	1	Ringgold	1
Douglasville	1	Rome	1
Duluth	79	Roswell	5
Dunwoody	1	Saint Simons	2
Evans	1	Sandy Springs	1
Faiburn	1	Sharpsburg	1
Flowery Branch	30	Smyrna	5
Forest Park	1	Snellville	44
Gainesville	26	Statham	2
Gillsville	2	Stockbridge	3
Grayson	24	Stone Mountain	7
Griffin	8	Sugar Hill	3
Hampton	1	Suwanee	86
Hiram	1	Tucker	10

Watkinsville	2
Williamson	1
Winder	18
Woodstock	3

CLIENT DEMOGRAPHICS BY CITY



2022 PROGRAM INCOME

OP - \$443,339

IOP ED - \$204,997

IOP - Trauma \$102,041

IOP - Family \$57,423

PHP - ED \$405,911

PHP - Trauma \$27,843

\$1,241,554

2022 SCHOLARSHIP DONATIONS

IOP-ED \$20,927

IOP-Family \$743

IOP-Trauma \$29,825

Outpatient \$49,803

PHP-ED \$13,248

PHP - Trauma \$5,600

Other \$50

\$120,198



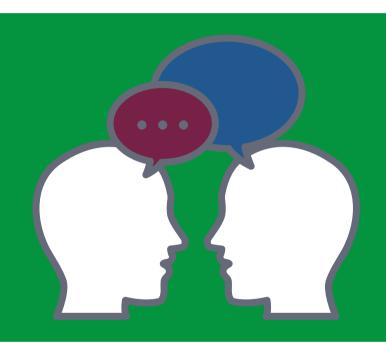
16,382 BILLED APPOINTMENTS

Billed PHP charges in 2022 = \$725,972 Billed IOP charges in 2022 = \$669,531 Billed OP charges in 2022 = \$846,634 PHP APPOINTMENTS: 6,662 IOP APPOINTMENTS: 4,928



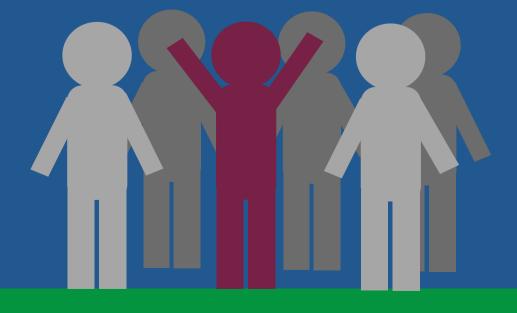
2022 PROGRAM BREAKDOWN

IN 2022, WE ALSO ASSESSED <u>293 NEW CLIENTS</u> FOR ALL LEVELS OF CARE/SERVICES.



AVERAGE LENGTH OF STAY

- -ADOLESCENT IN IOP ED: 38 DAYS
- -ADULT IN IOP ED: 47 DAYS
- -TRAUMA IOP: 79 DAYS
- -ADOLESCENT IN PHP ED: 48 DAYS
- -ADULT IN PHP ED: 74 DAYS



HEAR WHAT OUR CLIENTS ARE SAYING

"It's been a blessing finding Manna. The programs that they provide are incredible. I was in the Trauma Program and I can not tell you enough how much growth I've had. Every group in each program will teach you something. It's an emotional journey but each and every therapist is so supportive and caring. You'll truly feel the light to your tunnel is getting closer. One very important thing that you have to know is; what YOU give is what YOU will receive.

Healing may feel hard but you can do hard things."

-Trauma Program Client



MANNA HOUSE

We are currently in the due diligence process of opening our Recovery Residency in Dunwoody. We are hoping to have our first residents by end of June.

It's getting close!

FUTURE PLANS



We would like to ramp up our scholarships from 10-12% to 20-25%. This would mean that we will need to double or more than double our giving, which will make us dependent on outside donations.

Lome and Get Jour Love

